

# TOTAL QUALITY— THE REALITY



By using us, you won't just get your material. Your order will be backed by the full strength of our service. We strive to make sure you have consistency and reliability of product and service. With Smiths, you can be assured of the best product for your job, minimum wastage, value for money and product delivered just when you need it.

And we don't rest on our laurels. Our business is expanding steadily to suit your ever changing needs. With stock of over £8 million, thousands of different product specifications and a national network of material centres, Smiths can help you whatever your engineering plastic, non-ferrous or stainless needs.

## Product choice

Whatever you need, you'll find it at Smiths:

- 12,500 different products
- A vast range of aluminium and its alloys, stainless steel, brass, copper, nickel silver, bronze and speciality metals in 250,000 square feet of warehousing and now over 10 miles of engineering plastic
- A stock to suit your needs, not our whims
- Products constantly reviewed and updated

## Application support

We choose our partnership suppliers with utmost care. Capacity booking with major mills means:

- You can specify product with confidence in its quality and reliability
- Obtain help or guidance on product application
- Consistency and traceability when you need it
- The fastest possible delivery
- Flexibility on forward schedule specification
- Peace of mind that you are minimising your through-costs

## Processing

Our first stage engineering service saves you processing costs and machining time:

- We have over 20 saws in our central operations alone
- Billeting saws, jobbing saws, multi-station CNC bandsaws and CNC plate saws
- Blanks, circles or rings supplied up to 1200mm (48 inches) diameter. Or, in cast nylon, 2.3 meters diameter.
- Cutting to tight tolerances with high standards of surface finish
- From a one-off prototype to a ten thousand production run

## Wide availability

Minimise your through-costs. We'll find the right product to reduce your overall component costs:

- Don't order just what's commonly available - order what you really need and we'll supply the uncommon
- With our vast range you're likely to find exactly what you need at Smiths
- We'll also cut to your specification to make sure there is no waste
- 98% of customer product requests are met ex-stock within 24 - 48 hours

## Service

We hope you take our quality for granted.

We don't:

- A BS registered firm with ISO 9002
- Civil Aviation Authority approval
- A sophisticated bar-coding system, an integral part of our ISO 9002 registration, meeting your traceability requirements
- National coverage with 16 material centres around the country to give you true local service
- A dedicated vehicle fleet underwriting a guaranteed 24 hour despatch
- A locally tailored product range at each material centre
- Backed by a fast and reliable delivery nation-wide with overnight trunking from central operations

## Smiths, the total quality package

The single source for non-ferrous metals, stainless steel and engineering plastics